

gloStream

Contact:	
Name:	Matthew Higbee
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# of years in business: current brand	3 years
Product	gloEMR
Version (2007 CCHIT minimum)	4
Business Model	Client Server & Application Service Provider (ASP)
Average time of implementation	2 weeks
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Third Party
PRICING	
Software	\$280 per month, per provider: 5 yr agreement (regular \$328.50 pm, pp)
EHR Template Customization	User enabled
Licensing (per MD, DO, NP, PA)	\$280 per month, per MD, DO; \$140 per month, per PA, NP (regular \$329, \$165)
<i>Renewal required?</i>	No
<i>Frequency?</i>	N/A
<i># of staff included</i>	Unlimited
Training	\$1000 per day
Trainer	Included in training
Implementation	\$1000 per day
Practice Management Interface	\$1,000 - \$2,500
e-Prescribing Interface Setup	Included
<i>e-Prescribing Ongoing</i>	Included
Lab Interface Setup	Quest/Labcorp included; others job dependent
<i>Lab Ongoing</i>	Included
Radiology Interface Setup	Project specific
<i>Radiology Ongoing</i>	Included
Support	Via certified partner
<i>Frequency?</i>	Annually
<i>Support provided via:</i>	Phone / email / onsite
Maintenance	First year included; \$2,550/provider/year
Upgrades	Included in maintenance
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	Call for estimates
<i>Server</i>	
<i>Workstation</i>	
<i>Monitor</i>	
<i>Other (please specify)</i>	
Demographics Conversion	\$2,500
Other 3rd party products	N/A

List any and all other costs associated for your product:

\$200/day per diem for travel expenses for implementation and training.

List any other unique features for your product:

Accurate voice recognition, MicroSoft Word-based template editor, local support through certified reseller channel, automated referral letter generator, and disease management alerting and tracking.